**Ichiro Suzuki**

Nishi-Shinjuku 6-5-1 Shinjyuku-ku, Tokyo Japan 163-1335

Phone: 090-1234-5678

E-mail: youraddress@enagent.com

**SUMMARY**

・Have a lot of expertise in the automotive category from the experience of Automobile sales for 14 years.

・Developed relationships with partners such as XXX and ZZZ.

・Excellent communication and presentation skills in English.

**WORK EXPERIENCE**

**AAA Corporation, Tokyo Japan August 2006 - Present**

Seles Representative

・Succeed in expanding our business, around 3 times as much as in sales amount for 1 year.

・Successfully make contracts with over 40 new overseas customers through aggressive sales techniques and strategic marketing activities.

・Achieve timely results through sales cycle by targeting and prioritizing customers based on well maintained information and data.

・Presented with Outstanding Achievement Award for exceeding annual sales targets by 50% consecutively in 2009 and 2010.

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**BBB Corporation, Yokohama Japan April 2003 – July 2006**

International Sales Representative

・International sales of technical automobile parts by contracting channel partners over wide sales territory covering North America.

・Led 15% increase in sales of automobile devices by up-selling the release of new products to preferred clients.

・Achieved sales target of 110% for three consecutive years from 2003 to 2005 through aggressive approach.

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**PERSONAL INFORMATION**

Date of Birth : 11 January 1980

Education : Shinjuku University Bachelor of Commerce (April 1998 – March 2002)

Marital Status : Married and two children

**CERTIFICATION**

TOEIC 750 (May 2012)

Bookkeeping Certificate-Nissho 2nd Grade (November 2005)

**SKILLS**

Languages : Fluent in spoken/written Japanese and English

Computer : Microsoft Word, Excel, Power Point (mid-level)